

ПРОГРАММА 2024

	IAN	ФЕВ	MAP	АПР	MAÏ	IOYN	ΙΟΥΛ	АҮГ	ΣΕΠ	ОКТ	NOE	ΔΕΚ
Total Rewards Management (T1/GR1)		14-15/2				12-13/6			18-19/09			
Job Analysis, Documentation and Evaluation (C2/GR3)			13-14/3				9-10/7					4-5/12
Base Pay Administration and Pay for Performance (C4/GR4)		27-28/2		10-11/4						16-17/10		
Advanced Excel Skills for Compensation Professionals				24-25/4		26-27/6				23-24/10		
Variable Pay- Improving Performance with Variable Pay (C12/GR6)											27-28/11	
Sales Compensation: Foundation and Core Principles			27-28/3						25-26/09			
Sales Compensation: Strategy and Design Application					29-30/5						13-14/11	
Sales Compensation: Advanced Implementation and Program Management							23-24/6					12-13/12

